



2021 ANNUAL REPORT Focused to Serve

Board of Directors



KATHY PETERSON DISTRICT 3



MARK MATTESON DISTRICT 4



RANDY FRISK PRESIDENT DISTRICT 5



GLENDA MARTIN DISTRICT 6



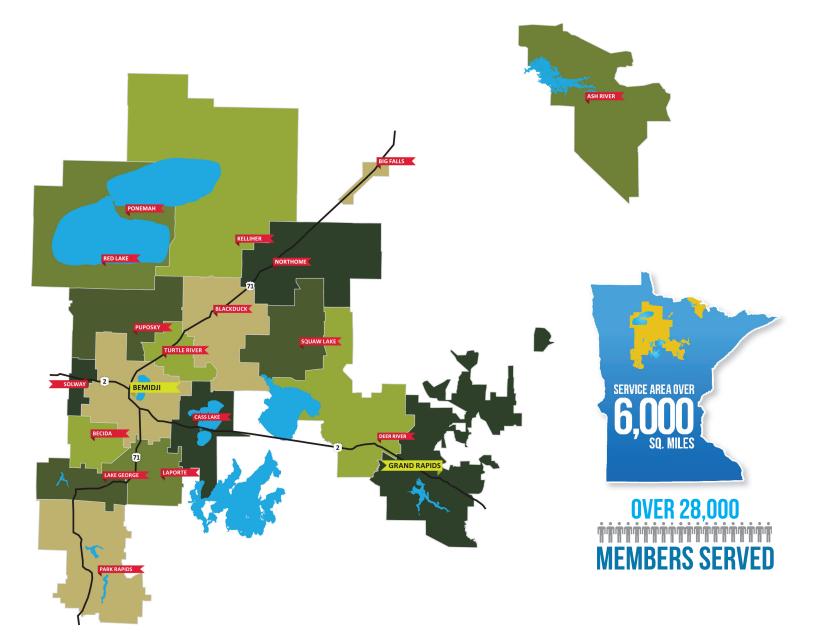
BRUCE CAMPBELL SECRETARY DISTRICT 7



JIM SUTTON VICE PRESIDENT DISTRICT 8



TIM HINS TREASURER DISTRICT 9





Message from CEO/GM Gary Johnson

As Minnesota's largest member-owned broadband cooperative, our continuing focus on service rather than profit and on mission rather than bottom line has allowed us to thrive as we navigated the last couple of challenging years. Our team of talented and dedicated employees and engaged, member-elected board of directors focused on opportunities to serve and creatively responded to a number of issues which certainly included the pandemic, but also supply chain issues, staffing pressures, and a historic demand for quality broadband technology and services. But none of this happens without our dedicated member/owners that make up our unique cooperative. We sincerely appreciate your continued support and patronage.

Throughout 2021 we continued to aggressively grow and expand our all-fiber optic network in order to be able to offer our broadband services to hundreds of additional locations beyond our existing network and current cooperative service area. Many of these areas lack any access to broadband and the health care, education, employment and entertainment opportunities quality access enables. You can imagine their excitement as no Internet access turns into the fastest fiber-optic, multiple-gigabit service available anywhere!

As the Covid-19 pandemic continued, our creative technical team pivoted and held the GigaZone Gaming Championship 5 virtually over three weekends in March. This one-of-a-kind regional gaming event is free to play or watch and showcases our IT and web development team which custom built and integrated much of the online technology to make the virtual event possible.

The 2021 Annual Meeting business was again held by mail but we also hosted two exceptional live virtual events for our members in May. The first was "Wisdom with Woz" featuring Steve "Woz" Wozniak, co-founder of Apple Computer. When I was 16, I saved all of my summer and after-school job earnings to purchase an Apple] plus personal computer. This amazing device sparked my love for technology, programming, and all things Apple. Imagine my excitement and honor to be able to have a live interview with one of my long-time tech heroes. It was a phenomenal opportunity for our business membership to hear from one of the most influential innovators of our time. The second virtual event was "The Challenge of Change" featuring Joe Theismann. The former NFL Quarterback shared his experience and advice on how to tackle change by keeping a positive mental outlook and committing to a vision that guides you to the top. It never ceases to amaze me how talented our staff is and that was again reiterated with the incredible job they did in pivoting to these virtual events in 2021!

In June, our new Grand Rapids office was open to the public and is a wonderful new location for our team and members to do business with us. The new office also includes a certified Apple Service Center offering service on Apple products and PC repair. I encourage you to stop by and check out our new facility and meet our great Grand Rapids team. Also in June, the cooperative sent out the annual capital credit return earlier than usual and once again contributed \$100,000 to our local area food shelves as they faced continued high demand due to the ongoing pandemic. We're committed to support the region we serve and the amazing staff and volunteers at food shelves across our region who work everyday to improve the lives of our cooperative members.

On September 1st, we upgraded what is already the region's fastest all-fiber optic network, the GigaZone®, and are now able to deliver Internet speeds both upload and download up to 10 Gigabits per second. As a result, we now offer additional high speed service options and we lowered the price of our Gigabit service. These speeds and capabilities are unprecedented, even in the most urban areas of our country, and enable our members to innovate, attract talent, and compete globally.

In addition to our core services of broadband internet, voice, and television, we continued to see growth in our additional services like our Apple Service Centers, Business I.T., website development, data storage, data security, managed WiFi, managed voice, and more. The state of the cooperative remains strong and I can assure you, our member/owners, that our mission is clear and we will continue to offer the latest in technology and highest quality services possible. Thank you for being a valued member of our cooperative and we look forward to continuing to serve you well into the future.

Employees

CHIEF EXECUTIVE OFFICER & GENERAL MANAGER

Gary Johnson

CHIEF FINANCIAL OFFICER Dave Schultz

NETWORK OPERATIONS MANAGER Rob St. Clair

I.T. & DEVELOPMENT MANAGER Steve Howard

CUSTOMER SERVICE MANAGER Christie Turn

TECHNOLOGY EXPERIENCE MANAGER Leo Anderson

ADMINISTRATIVE ASSISTANT

Kalsie Vanasse

DATA & VIDEO SERVICES

Josh Almendinger April Azure **Daniel Burdick** Kim Capra Nelson Castillo Justin Delaurier Lisa Geerdes John Harty Grant Hicok Aaron Huls Carly Huls Garrett Johnson Kristopher Kolkin Russ Krook Maria Kuechle Sarah Lemke Jonathan Lundstrom Dan Maloney **Crystal Mattfield**

Jesse Mix Wakinyan Moore Nate Nolting Isaiah Olson Jared Orgon Beau Seeger Loren Scramstad Darryl Sobey Ryan Speck Stacy Trask Aurora Vogt Daniel Walden Adam Washburn Marcus Winters Barb Zdenek

MAINTENANCE

Pat Dockendorf Travis James Chad Netland

ACCOUNTING

Jackie Bergerson Terri Crews Jon Dancker Karen Gaasvig Patti Horazuk Brian Kuhrke Jake Mechtel Brandon Odegard Crystal Peterson Chris Tangen Bonnie Wichern

HUMAN RESOURCES

Heather Hanson Amanda Sande

ENGINEERING

Chris Battista Tiffany Falk Andy Fisher Tonya Jaycox Lorie Karas Ryan Maher Brian Mustonen Matt Proulx Jeffrey Schaper Sharon Swanson Ron Vold

CUSTOMER SERVICE

Jennifer Baker Wendy Britton Jennifer Deeds Charlene Draper Dawn Drotts Tia Graham Bobbi Gunderson Melinda Hall Stephanie Karl Madison Liapas Bryan Lundquist Meghan McDonald Jenny Miller Cindy Nyhusmoen Noel Peck Jaslyn Pemberton Tonya Place Wanda Rieger Bobbi Sampson Terri Schaubhut Jackye Severts Micha Smith Jordan Sweep Britani Tessier Jen Tomlinson Ashley Tran Trey Volk Melissa Wehland Brenda Williams

CENTRAL OFFICE

Daryl Bjerke Darren Bock Bradley Hess Jacob Lien James Novak Cheryl Pauly

DISPATCH

Deanna Black Tammy Eidenschink Sarah Gillman Craig Maas Corina Pafko Meggen Solheim Alison Voss

OUTSIDE PLANT

Kent Aker Chris Anderson Tog Anderson Jeremy Arlt Joe Best Jason Bowles Brett Carlson Kyle Christianson Dwight Crandall Casey Fering Tyler Fisher Brett Folland Randy Garrigan Scott Geerdes Mike Gregg Rvan Hopke Mark Howard Thane Jansen Tim Karas Trent Larson Chris Lucia Tadd McFarren John Nistler Ryan Otting Mike Plotts Kevin Preble Dusty Reul Ted Rutherford Danny Samson Mike Smith Sean Stenberg Gary Storlie Travis Tyler Brea Varda Wayne Vredenburg

BUSINESS SALES

Rosie Berg Kari Gregg Chuck Hildebrandt Megan Stolte Mega Stolte

MARKETING

Brian Bissonette Bob Lindberg Paul Bunyan Rural Telephone Cooperative is committed to meeting the needs and expectations of our members and other customers by providing quality innovative communications services.

We commit ourselves to caring, cooperation and respect in our relations with members, customers, employees and our communities.

We strive to enhance the quality of life in our service area by accepting a leadership role in rural communications and economic development projects.

We operate in the highest tradition of the cooperative philosophy, as stated in our by-laws, while providing for the financial well-being of the cooperative and its members.

BEMIDJI

Cooperative Headquarters

1831 Anne St. NW Bemidji, MN 56601

GRAND RAPIDS

Customer Service and Technology Center

510 SE 21st St. Grand Rapids, MN 55744

PAULBUNYAN.NET



